

MEETING AGENDA

THE COOPERATIVE COUNCIL OF GOVERNMENTS BOARD MEETING

DATE: May 13, 2026

LOCATION: Meeting in Person: 6001 Cochran Road, Suite 333, Solon, Ohio 44139
Meeting via Zoom: <https://zoom.us/j/6210017133>
Zoom Meeting ID: 621 001 7133

1. **Approve:** 2026.02.11 CCOG Meeting Minutes
2. **Financials:** Statement of Activity - CCOG - 2026.04.30 & \$102,000 Voting Member Distribution
3. **Voting Member Check-In & Utilization of Equalis Group Programs**
4. **Discussion:** Equalis Group Strategic Priorities
 - a. Procurement
 - b. Marketing & Supplier Engagement
 - c. Sales
5. **Resolutions for Consideration/Adoption:**
 - a. **Resolution 2026.05.1** – Approving and Ratifying the Master Agreements with Fleet Related Technology and Software Solutions Awardees.
 - b. **Resolution 2026.05.2** – Approving and Ratifying the Master Agreements with Energy Management and Procurement Services Awardees.
 - c. **Resolution 2026.05.3** – Approving and Ratifying the Master Agreements with Janitorial Supplies, Equipment, Services and Related Solutions Awardees.
 - d. **Resolution 2026.05.4** – Approving and Ratifying the Master Agreements with Waste & Recycling Containers with Related Solutions Awardees.
 - e. **Resolution 2026.05.5** – Approving and Ratifying the Master Agreements with Job Order Contracting in the State of Illinois Awardees.
 - f. **Resolution 2026.05.6** – Approving and Ratifying Amendment of Master Agreement with LandTek

RESOLUTION #2026.05.1**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2173 FOR THE EQUALIS GROUP FLEET RELATED TECHNOLOGY AND SOFTWARE SOLUTIONS PROGRAM.**

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the fleet, vehicles & transportation program (the "**Fleet, Vehicles & Transportation Program**") through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

WHEREAS, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2173, which RFP was published by CCOG on November 7, 2025, for fleet related technology and software solutions program (the "**Fleet Related Technology and Software Solutions Program**"), a subset of the Fleet, Vehicles & Transportation Program;

WHEREAS, the proposal review team identified AssetWorks, Inc.; Advantage Asset Tracking Corporation, d.b.a. Advantage One; PreCise MRM LLC; and Chevin Fleet Solutions LLC ("**Awarded Suppliers**") as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience and other factors considered; and

WHEREAS, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Fleet, Vehicles & Transportation Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of products and services under the Fleet Related Technology and Software Solutions Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026

RESOLUTION #2026.05.2

APPROVING AND RATIFYING THE AGREEMENT WITH ENVIRON ENERGY LLC AS A RESPONSIBLE RESPONDENT WHOSE PROPOSAL WAS THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2172 FOR THE EQUALIS GROUP ENERGY MANAGEMENT AND PROCUREMENT SERVICES PROGRAM.

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the energy program (the "**Energy Program**") through Resolution #2020.03.7 adopted by the CCOG Board of Directors on March 11, 2020;

WHEREAS, as directed and authorized by Resolution #2020.03.7, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed and published RFP #COG-2172, on November 7, 2025, for an energy management and procurement services program (the "**Energy Management and Procurement Services Program**"), a subset of the Energy Program;

WHEREAS, the proposal review team identified Environ Energy LLC ("**Environ Energy**") as the responsible respondent whose proposal was the most advantageous proposal with pricing, capabilities, experience and other factors considered;

WHEREAS, Environ Energy and Equalis have negotiated contract terms to make Environ Energy products and services available to Equalis Group Members as part of the Energy Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreement with Environ Energy as a provider of products and services under the Energy Management and Procurement Services Program and authorizes the execution of the agreement.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026

RESOLUTION #2026.05.3

APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2171 FOR THE EQUALIS GROUP JANITORIAL SUPPLIES, EQUIPMENT, SERVICES AND RELATED SOLUTIONS PROGRAM.

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the facilities program (the "**Facilities Program**") through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

WHEREAS, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2171, which RFP was published by CCOG on November 7, 2026, for janitorial supplies, equipment, services and related solutions program (the "**Janitorial Supplies, Equipment, Services and Related Solutions Program**"), a subset of the Facilities Program;

WHEREAS, the proposal review team identified Cook's Direct, Inc.; Singer Equipment Company Inc.; Maintex, Inc.; Pro-Link Inc.; The United Group; and W.B. Mason Company, Inc. ("**Awarded Suppliers**") as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience and other factors considered; and

WHEREAS, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Facilities Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of products and services under the Janitorial Supplies, Equipment, Services and Related Solutions Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026

RESOLUTION #2026.05.4**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2175 FOR THE EQUALIS GROUP WASTE & RECYCLING CONTAINERS WITH RELATED SOLUTIONS PROGRAM.**

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the facilities program (the "**Facilities Program**") through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

WHEREAS, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2175, which RFP was published by CCOG on November 7, 2025, for waste & recycling containers with related solutions program (the "**Waste & Recycling Containers with Related Solutions Program**"), a subset of the Facilities Program;

WHEREAS, the proposal review team identified Duramax Holdings LLC d.b.a. Otto Environmental Systems and Busch Systems International Inc. ("**Awarded Suppliers**") as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience and other factors considered; and

WHEREAS, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Facilities Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of products and services under the Waste & Recycling Containers with Related Solutions Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026

RESOLUTION #2025.05.5**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDERS IN RESPONSE TO IFB #COG-2171 FOR THE EQUALIS GROUP JOC ORDER CONTRACTING SERVICES IN THE STATE OF ILLINOIS PROGRAM.**

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the construction services & job order contracting program (the "**Construction Services & Job Order Contracting Program**") through Resolution #2020.07.2 adopted by the CCOG Board of Directors on July 8, 2020;

WHEREAS, as directed and authorized by Resolution #2020.07.2, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2171, which Invitation For Bid ("**IFB**") was published by CCOG on January 23, 2026, for job ordering contracting services in the state of Illinois program (the "**Job Ordering Contracting Services in the State of Illinois Program**"), a subset of the Construction Services & Job Order Contracting Program;

WHEREAS, the bid scoring team identified ALFA Chicago; Antigua, Inc.; Construction Inc.; CORE Construction; Eastern Builders, Inc.; F.H. Paschen, S.N. Nielsen & Associates LLC; Geostar Mechanical, Inc.; Givisco Construction Company; Mechanical Inc. d.b.a Helm Group; Johnson-Laux Construction; Leopardo Companies, Inc.; Loescher Heating & Air Conditioning; Robe, Inc.; Sharlen Electric Company; SMB Contracting, Inc.; Stingray Electric LLC; Sugrue Builders, LLC; Taza Construction d.b.a. Tiles in Styles, LLC; and Tyler Lane Construction, Inc. ("**Awarded Suppliers**") as the lowest responsive and responsible bidders; and

WHEREAS, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Construction Services & Job Order Contracting Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of products and services under the Job Ordering Contracting Services in the State of Illinois Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026

RESOLUTION #2025.05.6**APPROVING AND RATIFYING AN AMENDMENT OF THE MASTER AGREEMENT WITH THE LANDTEK GROUP LLC**

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**"), its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, Equalis Group LLC ("**Equalis**") is CCOG's sole procurement and contracting director and outsourced management team;

WHEREAS, CCOG and The LandTek Group LLC ("**LandTek**") are parties to an agreement (the "**Master Agreement**"), which establishes LandTek as CCOG's supplier for the sports construction services program (the "**Program**") effective January 1, 2023;

WHEREAS, Equalis routinely works with LandTek to ensure the contract terms and conditions are current, accurate and memorializes the mutual agreements between all parties;

WHEREAS, Equalis and LandTek recommend execution of Amendment 3 to the Master Agreement to extend the competitively awarded scope, pricing, and terms of the Master Agreement to affiliated entities of LandTek under common ownership or control ("**Authorized Affiliates**"), authorize such Authorized Affiliates to transact directly with Program Participants on LandTek's behalf, require Authorized Affiliates to reference and comply with the Master Agreement in all proposals and invoices, and establish that LandTek and each Authorized Affiliate are jointly and severally liable for all obligations arising under the Master Agreement; and

WHEREAS, the Master Agreement specifically authorizes the parties to amend the Master Agreement upon mutual consent.

BE IT RESOLVED, by The Cooperative Council of Governments' Board of Directors, that i) CCOG has approved and authorized the amendment of the Master Agreement, ii) Equalis is authorized on behalf of CCOG to negotiate contract terms for the amendment of the Master Agreement, and iii) CCOG is authorized to enter into the amended and extended Master Agreement once the terms are finalized.

THE COOPERATIVE COUNCIL OF GOVERNMENTS**Attest:**

Seth Cales, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: May 13, 2026