

## MEETING AGENDA

### THE COOPERATIVE COUNCIL OF GOVERNMENTS BOARD MEETING

**DATE:** February 11, 2026

**LOCATION:** Meeting in Person: 6001 Cochran Road, Suite 333, Solon, Ohio 44139  
Meeting via Zoom: <https://zoom.us/j/6210017133>  
Zoom Meeting ID: 621 001 7133

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1. **Approve:** 2025.11.12 CCOG Meeting Minutes
2. **Election of Officers for 2026:** President, Treasurer & Secretary
3. **Financials:**
  - a. Statement of Activity - CCOG - 2025.12.31 & \$165,000 Voting Member Distribution
  - b. Proposed 2026 Budget
4. **Voting Member Check-In & Utilization of Equalis Group Programs**
5. **Discussion:** Equalis Group Strategic Priorities
  - a. Procurement
  - b. Marketing & Supplier Engagement
  - c. Sales
6. **Resolutions for Consideration/Adoption:**
  - a. **Resolution 2026.02.1** – Approving and Ratifying the Renewal of Master Agreements with Certain Awarded Suppliers.
  - b. **Resolution 2026.02.2** – Establishing Contractual Order of Precedence between Master Cooperative Purchasing Agreement with McKesson Medical-Surgical Government Solutions LLC.

**RESOLUTION #2026.02.1**

**APPROVING AND RATIFYING THE RENEWAL OF MASTER AGREEMENTS WITH CERTAIN AWARDED SUPPLIERS**

**WHEREAS**, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**"), its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, Equalis Group LLC ("**Equalis**") is CCOG's sole procurement and contracting director and outsourced management team;

**WHEREAS**, as directed and authorized, Equalis conducted a competitive solicitation for cooperative purchasing programs and awarded Master Agreements to the responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience and other factors considered (the "**Awarded Suppliers**");

**WHEREAS**, CCOG and the Awarded Suppliers are parties to an agreement (the "**Master Agreement**") which establishes the Awarded Suppliers as CCOG's supplier of goods and services (the "**Program**"); and

**WHEREAS**, the Master Agreements specifically includes the option for CCOG and the Awarded Suppliers to renew the Master Agreements for one (1) additional year, upon mutual consent.

**BE IT RESOLVED**, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the renewal of the Master Agreements upon execution of an amendment with the following Awarded Suppliers: Gardiner Service Company, LLC; Waibel Energy Systems, Inc.; Disaster Recovery Services, LLC; HORNE, LLP; Synergy Disaster Solutions, LLC; Tetra Tech, Inc.; Herc Rentals, Inc.; United Site Services National Company; Armis, Inc.; TD Synnex Public Sector; Forward Edge; Plante & Moran, PLLC; Factory Motor Parts, Genuine Parts Company dba NAPA Auto Parts; Imperial Supplies LLC; and, The Automotive Parts Services Group.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: February 11, 2026

**RESOLUTION #2026.02.2**

**ESTABLISHING CONTRACTUAL ORDER OF PRECEDENCE BETWEEN MASTER COOPERATIVE PURCHASING AGREEMENTS WITH MCKESSON MEDICAL-SURGICAL GOVERNMENT SOLUTIONS LLC**

**WHEREAS**, The Cooperative Council of Governments, Inc. (“**CCOG**”), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the “**Programs**”) to its voting members (the “**Voting Members**”), its affiliate members (the “**Affiliate Members**”), and to members of Equalis Group (“**Equalis Group**”), collectively the “**Members**”, for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG, and Equalis Group entered into Master Cooperative Purchasing Agreement No. COG-2107A with McKesson Medical-Surgical Government Solutions LLC (“**McKesson**”), which was competitively awarded effective January 1, 2021, and scheduled to expire on December 31, 2025;

**WHEREAS**, CCOG subsequently awarded Master Cooperative Purchasing Agreement No. COG-2167B to McKesson, which was fully executed and became effective on November 1, 2025, for the same or substantially similar products and services;

**WHEREAS**, the effective dates of Master Agreements COG-2107A and COG-2167B resulted in a defined and temporary period during which both agreements were concurrently in effect;

**WHEREAS**, McKesson requested, and CCOG and Equalis Group agreed, to formally clarify the order of precedence between the two Master Agreements to ensure consistent, compliant purchasing by Program Participants;

**WHEREAS**, CCOG, Equalis Group, and McKesson entered into a Memorandum of Understanding Regarding Contractual Precedence Between Master Agreements COG-2107A and COG-2167B (the “**MOU**”) for the sole purpose of establishing which Master Agreement governs during the overlap period and thereafter; and

**WHEREAS**, the MOU provides that Master Agreement COG-2107A shall remain the controlling and governing agreement for all purchases through December 31, 2025, and Master Agreement COG-2167B shall automatically become the sole governing agreement effective January 1, 2026, upon expiration of COG-2107A.

**BE IT RESOLVED**, by The Cooperative Council of Governments' Board of Directors, that:

1. The Board hereby acknowledges and affirms the execution of the Memorandum of Understanding between CCOG, Equalis Group, and McKesson clarifying contractual precedence between Master Agreements COG-2107A and COG-2167B.
2. The Board confirms that Master Cooperative Purchasing Agreement No. COG-2107A shall govern exclusively all purchases, pricing, transactions, and contractual terms and conditions through December 31, 2025, notwithstanding the execution or effective date of Master Agreement No. COG-2167B.

3. The Board further confirms that effective January 1, 2026, upon the expiration of Master Agreement No. COG-2107A, Master Cooperative Purchasing Agreement No. COG-2167B shall become the sole controlling and governing agreement for the applicable products and services offered through the cooperative purchasing program.
4. The Board finds that this clarification is administrative in nature, does not amend the substantive terms of either Master Agreement, and is intended solely to ensure continuity, transparency, and compliance for Program Participants during the transition between agreements.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: February 11, 2026