

## MEETING AGENDA

### THE COOPERATIVE COUNCIL OF GOVERNMENTS BOARD MEETING

**DATE:** November 12, 2025

**LOCATION:** Meeting in Person: 6001 Cochran Road, Suite 333, Solon, Ohio 44139  
Meeting via Zoom: <https://zoom.us/j/6210017133>  
Zoom Meeting ID: 621 001 7133

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1. **Introductions:** City of Solon Board Members & Equalis Texas Leadership Team
2. **Approve:** 2025.07.09 CCOG Meeting Minutes
3. **Financials:** Statement of Activity - CCOG - 2025.10.31 & Voting Member Distribution
4. **Voting Member Check-In & Utilization of Equalis Group Programs**
5. **Discussion:** Equalis Group Strategic Priorities
  - a. Procurement
  - b. Marketing & Supplier Engagement
  - c. Sales
6. **Resolutions for Consideration/Adoption:**
  - a. **Resolution 2025.11.1** – Approving and Ratifying Master Agreements with Generators with Related Services & Solutions Awardees.
  - b. **Resolution 2025.11.2** – Approving and Ratifying Master Agreements with Medical, Surgical, Laboratory, and Pharmaceutical Supplies, Equipment, Services and Related Solutions Awardees.
  - c. **Resolution 2025.11.3** – Approving and Ratifying Master Agreements with Document & Records Management, Storage, and Destruction with Related Solutions Awardees.
  - d. **Resolution 2025.11.4** – Approving and Ratifying Master Agreements with Court, Judicial, and Public Safety Software Awardees.
  - e. **Resolution 2025.11.5** – Approving and Ratifying the Amended & Restated Master Agreement with Uber Technologies, Inc.
  - f. **Resolution 2025.11.6** – Approving and Ratifying the Amended & Restated Master Agreement with Lenovo, Inc.
  - g. **Resolution 2025.11.7** – Approving and Ratifying the Amended & Restated Master Agreement with Lenovo Global Technology, Inc.

**RESOLUTION #2025.11.1**

**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2169 FOR THE EQUALIS GROUP GENERATORS WITH RELATED SERVICES & SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG authorized the development of the energy & power generation equipment program (the "**Energy & Power Generation Equipment Program**") through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

**WHEREAS**, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2169, which RFP was published by CCOG on August 1, 2025, for generators with related services & solutions program (the "**Generators with Related Services & Solutions Program**"), a subset of the Energy & Power Generation Equipment Program;

**WHEREAS**, the proposal review team identified Discovery Energy, LLC, d.b.a. Rehlko, and Doosan Bobcat North America, Inc., d.b.a. Bobcat Company, ("**Awarded Suppliers**") as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience, and other factors considered; and

**WHEREAS**, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Energy & Power Generation Equipment Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

**BE IT RESOLVED**, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of services under the Generators with Related Services & Solutions Program and authorizes the execution of the agreements.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.2**

**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2167 FOR THE EQUALIS GROUP MEDICAL, SURGICAL, LABORATORY, AND PHARMACEUTICAL SUPPLIES, EQUIPMENT, SERVICES AND RELATED SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. (“**CCOG**”), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the “**Programs**”) to its voting members (the “**Voting Members**”) its affiliate members (the “**Affiliate Members**”), and to members of Equalis Group (“**Equalis Group**”), collectively the “**Members**”, for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG authorized the development of the Medical, Surgical, Pharmaceutical & Laboratory Supplies program (the “**Medical, Surgical, Pharmaceutical & Laboratory Supplies, Services, and Related Solutions Program**”) through Resolution #2020.09.6 adopted by the CCOG Board of Directors on September 9, 2020;

**WHEREAS**, as directed and authorized by Resolution #2020.09.6, Equalis Group LLC (“**Equalis**”), CCOG’s sole procurement and contracting director and outsourced management team, developed RFP #COG-2167, which RFP was published by CCOG on August 1, 2025, for medical, surgical, laboratory, and pharmaceutical supplies, equipment, services and related solutions program (the “**Medical, Surgical, Laboratory, and Pharmaceutical Supplies, Equipment, Services and Related Solutions Program**”), a subset of the Medical, Surgical, Pharmaceutical & Laboratory Supplies, Services, and Related Solutions Program;

**WHEREAS**, the proposal review team identified McKesson Medical-Surgical Government Solutions LLC; Claflin Service Company, d.b.a. CME; and School Health Corporation (“**Awarded Suppliers**”) as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience, and other factors considered; and

**WHEREAS**, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers’ products and services available to Equalis Group Members as part of the Medical, Surgical, Pharmaceutical & Laboratory Supplies, Services, and Related Solutions Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

**BE IT RESOLVED**, by the Cooperative Council of Governments’ Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of services under the Medical, Surgical, Laboratory, and Pharmaceutical Supplies, Equipment, Services and Related Solutions Program and authorizes the execution of the agreements.



**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.3**

**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2168 FOR THE EQUALIS GROUP DOCUMENT & RECORDS MANAGEMENT, STORAGE, AND DESTRUCTION WITH RELATED SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. (“**CCOG**”), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the “**Programs**”) to its voting members (the “**Voting Members**”) its affiliate members (the “**Affiliate Members**”), and to members of Equalis Group (“**Equalis Group**”), collectively the “**Members**”, for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG authorized the development of the business services program (the “**Business Services Program**”) through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

**WHEREAS**, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC (“**Equalis**”), CCOG’s sole procurement and contracting director and outsourced management team, developed RFP #COG-2168, which RFP was published by CCOG on August 1, 2025, for document & records management, storage, and destruction with related solutions program (the “**Document & Records Management, Storage, and Destruction with Related Solutions Program**”), a subset of the Business Services Program;

**WHEREAS**, the proposal review team identified Iron Mountain Information Management, LLC; GRM Information Management Services, Inc.; and VisualVault, Inc. (“**Awarded Suppliers**”) as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience and other factors considered; and

**WHEREAS**, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers’ products and services available to Equalis Group Members as part of the Business Services Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

**BE IT RESOLVED**, by the Cooperative Council of Governments’ Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of services under the Document & Records Management, Storage, and Destruction with Related Solutions Program and authorizes the execution of the agreements.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.4**

**APPROVING AND RATIFYING THE MASTER AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2170 FOR THE EQUALIS GROUP COURT, JUDICIAL, AND PUBLIC SAFETY PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. (“**CCOG**”), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the “**Programs**”) to its voting members (the “**Voting Members**”) its affiliate members (the “**Affiliate Members**”), and to members of Equalis Group (“**Equalis Group**”), collectively the “**Members**”, for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG authorized the development of the information technology program (the “**Information Technology Program**”) through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

**WHEREAS**, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC (“**Equalis**”), CCOG’s sole procurement and contracting director and outsourced management team, developed RFP #COG-2170, which RFP was published by CCOG on August 1, 2025, for the court, judicial, and public safety software program (the “**Court, Judicial, and Public Safety Software Program**”), a subset of the Information Technology Program;

**WHEREAS**, the proposal review team identified Fieldware LLC and SCRAM Systems (“**Awarded Suppliers**”) as responsible respondents whose proposals were the most advantageous with pricing, capabilities, experience, and other factors considered; and

**WHEREAS**, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers’ products and services available to Equalis Group Members as part of the Information Technology Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

**BE IT RESOLVED**, by the Cooperative Council of Governments’ Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of services under the Court, Judicial, and Public Safety Software Program and authorizes the execution of the agreements.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.5**

**APPROVING AND RATIFYING THE AMENDED & RESTATED MASTER AGREEMENT WITH UBER TECHNOLOGIES, INC. FOR EQUALIS GROUP'S RIDESHARE AND TRANSPORTATION SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG established the rideshare and transportation solutions program (the "**Rideshare and Transportation Solutions Program**" or the "**Program**") and selected Uber Technologies, Inc. ("**Uber**") as the awarded provider of Program services;

**WHEREAS**, CCOG, Equalis Group, and Uber are parties to an Agreement (the "**Master Agreement**") effective July 1, 2024, which establishes Uber as CCOG's awarded supplier for the Program;

**WHEREAS**, the Master Agreement authorizes the parties to amend the Master Agreement upon the mutual consent of the parties; and

**WHEREAS**, Uber desires to enter into an Amended and Restated Master Agreement to incorporate and clarify the applicable customer agreements governing Uber's various service offerings, including Uber for Business, Uber Health, and Uber Shuttle, by attaching such agreements as appendices to the Master Agreement, thereby ensuring that participating agencies may access the appropriate terms of use for each service through a clear and unified contractual framework.

**BE IT RESOLVED**, by the Cooperative Council of Governments' Board of Directors, that i) CCOG has approved and authorized the amended and restated Master Agreement, and ii) CCOG has approved and authorized the execution of the amended and restated Master Agreement.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.6**

**APPROVING AND RATIFYING THE AMENDED & RESTATED MASTER AGREEMENT WITH LENOVO, INC. FOR EQUALIS GROUP'S COMPUTING EQUIPMENT AND RELATED TECHNOLOGY, PRODUCTS, SERVICES, AND SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG established the computing equipment and related technology, products, services, and solutions (the "**Computing Equipment and Related Technology, Products, Services, and Solutions Program**" or the "**Program**") and selected Lenovo, Inc. ("**Lenovo**") as an awarded provider Program products and services;

**WHEREAS**, CCOG, Equalis Group, and Lenovo are parties to an Agreement (the "**Master Agreement**") effective March 1, 2025, which establishes Lenovo as an awarded CCOG supplier for the Computing Equipment and Related Technology, Products, Services, and Solutions Program;

**WHEREAS**, the Master Agreement authorizes the parties to amend the Master Agreement upon the mutual consent of the parties; and

**WHEREAS**, Lenovo desires to enter into an Amended and Restated Master Agreement to more clearly reflect the terms mutually agreed upon during the proposal and negotiation process, and to remove any references to Lenovo's previously submitted exceptions form and accompanying legal commentary, thereby preserving confidentiality while maintaining full transparency and accuracy of the contractual record.

**BE IT RESOLVED**, by the Cooperative Council of Governments' Board of Directors, that i) CCOG has approved and authorized the amended and restated Master Agreement, and ii) CCOG has approved and authorized the execution of the amended and restated Master Agreement.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025

**RESOLUTION #2025.11.7**

**APPROVING AND RATIFYING THE AMENDED & RESTATED MASTER AGREEMENT WITH THE LENOVO GLOBAL TECHNOLOGY, INC. FOR EQUALIS GROUP'S COMPUTING EQUIPMENT AND RELATED TECHNOLOGY, PRODUCTS, SERVICES, AND SOLUTIONS PROGRAM.**

**WHEREAS**, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

**WHEREAS**, CCOG established the computing equipment and related technology, products, services, and solutions (the "**Computing Equipment and Related Technology, Products, Services, and Solutions Program**" or the "**Program**") and selected Lenovo Global Technology, Inc. ("**Lenovo Global Tech**") as an awarded provider of Program products and services;

**WHEREAS**, CCOG, Equalis Group, and Lenovo Global Tech are parties to an Agreement (the "**Master Agreement**") effective March 1, 2025, which establishes Lenovo as an awarded CCOG supplier for the Computing Equipment and Related Technology, Products, Services, and Solutions Program;

**WHEREAS**, the Master Agreement authorizes the parties to amend the Master Agreement upon the mutual consent of the parties; and

**WHEREAS**, Lenovo Global Tech desires to enter into an Amended and Restated Master Agreement to more clearly reflect the terms mutually agreed upon during the proposal and negotiation process, and to remove any references to Lenovo Global Tech's previously submitted exceptions form and accompanying legal commentary, thereby preserving confidentiality while maintaining full transparency and accuracy of the contractual record.

**BE IT RESOLVED**, by the Cooperative Council of Governments' Board of Directors, that i) CCOG has approved and authorized the amended and restated Master Agreement, and ii) CCOG has approved and authorized the execution of the amended and restated Master Agreement.

**THE COOPERATIVE COUNCIL OF GOVERNMENTS**

**Attest:**

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Seth Cales, CCOG Board President

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David J. Akers, CCOG Secretary  
Date Adopted: November 12, 2025