

MEETING AGENDA

THE COOPERATIVE COUNCIL OF GOVERNMENTS BOARD MEETING

DATE: November 20, 2024

LOCATION: Meeting in Person: 6001 Cochran Road, Suite 333, Solon, Ohio 44139
Meeting via Zoom: <https://zoom.us/j/6210017133>
Zoom Meeting ID: 621 001 7133

1. **Approve:** 2024.09.11 CCOG Meeting Minutes
2. **Financials:** Statement of Activity - CCOG - 2024.10.31
3. **Voting Member Check-In & Utilization of Equalis Group Programs**
4. **Discussion:** Equalis Group Strategic Priorities
 - a. Procurement
 - b. Marketing & Supplier Engagement
 - c. Sales
5. **Resolutions for Consideration/Adoption:**
 - a. **Resolution 2024.11.1** – Approving and Ratifying Master Agreements with Commercial Flooring Products and Services Awardees.
 - b. **Resolution 2024.11.2** – Approving and Ratifying Master Agreement with Avis Budget Group.

RESOLUTION #2024.11.1

APPROVING AND RATIFYING THE AGREEMENTS WITH THE RESPONSIBLE RESPONDENTS WHOSE PROPOSALS WERE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2157 FOR THE EQUALIS GROUP COMMERCIAL FLOORING PRODUCTS & SERVICES PROGRAM.

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the facilities program (the "**Facilities Program**") through Resolution #2020.05.4 adopted by the CCOG Board of Directors on May 13, 2020;

WHEREAS, as directed and authorized by Resolution #2020.05.4, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2144, which RFP was published by CCOG on August 2, 2024, for commercial flooring products and services program (the "**Commercial Flooring Products & Services Program**"), a subset of the Facilities Program;

WHEREAS, the proposal review team identified Gerflor USA, Inc. and Mohawk Carpet Distribution, Inc. (the "**Awarded Suppliers**") as the responsible respondents whose proposals were most advantageous with pricing, capabilities, experience, and other factors considered; and,

WHEREAS, the Awarded Suppliers and Equalis have negotiated contract terms to make the Awarded Suppliers' products and services available to Equalis Group Members as part of the Facilities Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with the Awarded Suppliers as providers of services under the Commercial Flooring Products & Services Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Franklyn A. Corlett, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: November 20, 2024

RESOLUTION #2024.11.2

APPROVING AND RATIFYING THE AGREEMENT WITH AVIS BUDGET CAR RENTAL, LLC AS THE RESPONSIBLE RESPONDENT WHOSE PROPOSAL WAS THE MOST ADVANTAGEOUS IN RESPONSE TO RFP #COG-2159 FOR THE EQUALIS GROUP VEHICLE RENTAL SERVICES PROGRAM.

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the transportation program (the "**Transportation Program**") through Resolution #2020.11.11 adopted by the CCOG Board of Directors on November 11, 2020;

WHEREAS, as directed and authorized by Resolution #2020.11.11, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2159, which RFP was published by CCOG on August 2, 2024, for vehicle rental services (the "**Vehicle Rental Services Program**"), a subset of the Transportation Program;

WHEREAS, the proposal review team identified Avis Budget Car Rental, LLC ("**Avis Budget**") as responsible respondent whose proposal was the most advantageous proposals with pricing, capabilities, experience, and other factors considered; and,

WHEREAS, Avis Budget and Equalis have negotiated contract terms to make Avis Budget products and services available to Equalis Group Members as part of the Transportation Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreement with Avis Budget as a provider of services under the Vehicle Rental Services Program and authorizes the execution of the agreement.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Franklyn A. Corlett, CCOG Board President

David J. Akers, CCOG Secretary
Date Adopted: November 20, 2024