

MEETING AGENDA

THE COOPERATIVE COUNCIL OF GOVERNMENTS BOARD MEETING

DATE: July 12, 2023

LOCATION: Meeting via Zoom: <https://zoom.us/j/6210017133>
Zoom Meeting ID: 621 001 7133

1. **Approve:** 2023.05.16 CCOG Board Meeting Minutes
2. **Financials:** Statement of Activity - CCOG - 2023.06.30
3. **Voting Member Check-In & Utilization of Equalis Group Programs**
4. **Discussion:** Equalis Group Strategic Priorities
 - a. Procurement
 - b. Marketing & Supplier Engagement
 - c. Sales
5. **Resolutions for Consideration/Adoption:**
 - a. **Resolution 2023.07.1** – Approving & Ratifying the Lowest Responsive and Responsible Bidders in Response to RFP #COG-2146 for the Equalis Group Open Market Job Order Contracting Services in the State of Ohio Program
 - b. **Resolution 2023.07.2** – Approving and Ratifying the Extension of the Master Agreements Awarded with Three Awarded Suppliers for Equalis Group Open Market Job Order Contracting Services in the State of Ohio Program

RESOLUTION #2023.07.1

APPROVING AND RATIFYING THE AGREEMENTS WITH LOWEST RESPONSIVE AND RESPONSIBLE BIDDERS IN RESPONSE TO RFP #COG-2146 FOR THE EQUALIS GROUP OPEN MARKET JOB ORDER CONTRACTING SERVICES IN THE STATE OF OHIO PROGRAM.

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, CCOG authorized the development of the construction services & job order contracting program (the "**Construction Services & Job Order Contracting Program**") through Resolution #2020.07.2 adopted by the CCOG Board of Directors on July 8, 2020;

WHEREAS, as directed and authorized by Resolution # 2020.07.2, Equalis Group LLC ("**Equalis**"), CCOG's sole procurement and contracting director and outsourced management team, developed RFP #COG-2146, which RFP was published by CCOG on February 20, 2023, for open market job order contracting services in the state of Ohio (the "**Open Market Job Order Contracting Services in the State of Ohio Program**" or the "**Program**"), a subset of the Construction Services & Job Order Contracting Program.

WHEREAS, the proposal review team identified Lang Constructors, Inc. and Next Generation Construction LLC (the "**Awarded Suppliers**") as the lowest responsive and responsible bidders in response to their respective contract opportunities;

WHEREAS, Awarded Suppliers and Equalis have negotiated contract terms to make Awarded Suppliers' products and services available to Equalis Group Members as part of the Construction Services & Job Order Contracting Program for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties.

BE IT RESOLVED, by the Cooperative Council of Governments' Board of Directors, that the Cooperative Council of Governments hereby approves and ratifies the agreements with Awarded Suppliers as providers of services under the Open Market Job Order Contracting Services in the State of Ohio Program and authorizes the execution of the agreements.

THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Franklyn A. Corlett, CCOG Board President

David J. Akers, CCOG Secretary

Date Adopted: July 12, 2023

RESOLUTION #2023.07.2

APPROVING AND RATIFYING THE EXTENSION OF THE MASTER AGREEMENTS WITH THREE AWARDED SUPPLIERS FOR THE EQUALIS GROUP OPEN MARKET JOB ORDER CONTRACTING SERVICES IN THE STATE OF OHIO PROGRAM

WHEREAS, The Cooperative Council of Governments, Inc. ("**CCOG**"), a Council of Governments and not-for-profit organization, provides group purchasing and outsourced shared services programs (the "**Programs**") to its voting members (the "**Voting Members**") its affiliate members (the "**Affiliate Members**"), and to members of Equalis Group ("**Equalis Group**"), collectively the "**Members**", for the purposes of each Member satisfying and/or fulfilling its respective responsibility, obligation, duty, desire, or goal of providing for and maintaining the health, safety, and welfare of its citizenry, which includes, but is not limited to, administrative functions, actions, and duties;

WHEREAS, Equalis Group LLC ("**Equalis**") is CCOG's sole procurement and contracting director and outsourced management team;

WHEREAS, CCOG and PaveConnect Logistics, LLC dba PaveConnect, RoofConnect Logistics, Inc. d.b.a. RoofConnect, and Ohio Paving & Construction Co., Inc. (the "**Awarded Suppliers**") are parties to separate agreements (the "**Master Agreements**"), which established Awarded Suppliers as CCOG suppliers for the open market job order contracting services in the state of Ohio program (the "**Open Market Job Order Contracting Services in the State of Ohio Program**" or the "**Program**") effective July 1, 2021 and with an expiration of June 30, 2023;

WHEREAS, Equalis routinely evaluates i) the effectiveness of the Program in meeting the job order contracting needs of Members, and ii) how competitive the Program with the Awarded Suppliers is when compared with other potential solutions in the marketplace available to Members;

WHEREAS, Equalis has determined that the current Program and relationships with the Awarded Suppliers consistently provides the best available and most cost competitive job order contracting solutions to the broadest range of Members, and has recommended to CCOG that the Awarded Suppliers' Master Agreements be renewed;

WHEREAS, the Master Agreements specifically authorize the parties to amend the Master Agreement upon mutual consent; and,

WHEREAS, the Master Agreement specifically includes the option for CCOG and Awarded Suppliers to renew the Master Agreement until June 30, 2024 upon mutual consent.

BE IT RESOLVED, by The Cooperative Council of Governments' Board of Directors, that i) CCOG has approved and authorized the amendment and extension of the Master Agreements with Awarded Suppliers, ii) Collaborant is authorized on behalf of CCOG to negotiate contract terms for the amendment and extension of the Master Agreement, and iii) CCOG is authorized to enter into the amended and extended each Master Agreement once the terms are finalized.



THE COOPERATIVE COUNCIL OF GOVERNMENTS

Attest:

Franklyn A, Corlett, CCOG Board President

David J. Akers, CCOG Secretary

Date Adopted: July 12, 2023